

Sold



## Action Sports market – Import/Distribution Company

Established around 11 years ago the business is New Zealand's largest company of its kind Importing, wholesaling and retailing to a division of the action sports market with exclusive brands and quality products within the industry.

The business operates an excellent e-commerce website as well as having a retail/wholesale presence on Auckland's North Shore. Over the last year the Vendor has done an excellent job of increasing sales within the business from \$716K (2017) to \$997K (2018) excluding GST and there is an excellent foundation for the new owner to continue with this. The business has been managed remotely by the Vendor but would definitely benefit from a hands-on Auckland based working owner who can continue to build on the increased sales.

The company has exclusivity with the best quality brands within the industry; coupled with their excellent reputation for great quality product and fast efficient service they are New Zealand's premium supplier. A large percentage of sales within the business are made up from a fast moving consumable product and stock turn has been constant focus for improvement for the Vendor over the 2018FY. This figure is

Price        SOLD  
Ref            BBS2309

### Agent Details

Alan Dufty – 021 550 645

### Office Details

Barker Business Brokerage  
0064 9 448 1285



now sitting at 4.1 with further improvements to be made.

This is an excellent opportunity for someone looking to enter the import and distribution market so enquire now to learn more.

Asking Price \$350,000 which includes plant and stock  
For more, visit [www.barkerbusiness.co.nz/BBS2309](http://www.barkerbusiness.co.nz/BBS2309), register your details and submit the online Confidentiality Agreement.  
Once Alan receives your registration of interest he will be in touch.

\*Source: Information supplied by the Business Owner or the Owners Agent(s).

Licensed REA 2008. Copyright Barker Business Brokerage Ltd 2018.