Strategic B2B: Proven Model, Growth Ready

B2B (AKL Central South) business delivering 25% EBPITDA returns ($612K), showcasing robust financial performance. This 28-year operation shows consistent turnover and a 46% GPM, indicating efficient operations. Established client relationships, including major NZ brands, provide a stable customer base and demonstrate a firm market position.

The current owner has built a sound foundation, now seeking a transition, creating an opportunity for a new owner to capitalize on existing strengths and pursue further growth. Key business aspects include an adaptable team, established supplier network, and a reputation for dependable service. The business differentiates itself by offering custom solutions and a valuable stock-holding service for clients, managing $300-$400K in inventory with 20% of turnover secured through client contracts.

Growth opportunities include enhancing online sales platforms, investing in equipment upgrades to increase production capacity, and strategically targeting new market segments. Barriers to entry are considerable, including the requirement for specialist expertise, established industry relationships, and substantial capital investment.

Price $1,850,000

Ref 3783

Agent Details

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barkerbusinessbrokerage
BUSINESS SALES WITH INTEGRITY

This business presents a compelling investment opportunity, offering both stable returns and significant potential for expansion. The ideal buyer will be someone who can capitalize on the existing strengths of this business to achieve further success.

Asking Price: $1,850,000 which includes equipment, stock & vehicles.

There is plenty of scope for further growth and we're sure you would like to hear more. Please visit the Barker Business website, search #3783 & submit the online Confidentiality Agreement. Once Sean receives your expression of interest he will be in touch.

*Source of information - Supplied by the Business Owner.
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