# Specialised Service Business Managing Client Debt

This very successful company provides a specialised and dedicated service, managing client debt for businesses NZ wide, all from the comfort of a home based office that can be operated from anywhere in the country. The customer base is growing rapidly in response to a strong marketing campaign. The business is consistently gaining new clientele weekly as potential customers are made aware that a business like this actually exists, they do their research to find that the business is very well respected with satisfied clientele. There is another marketing campaign proposed for mid-2014 so this combined with the positive word of mouth referrals from satisfied clients will see the database expand even further and boost the cash surplus for the last 11 months of $565,000! The professional and experienced full time staff members are aware that the business is for sale and they are very motivated and happy to stay on as they enjoy the flexibility the job offers as opposed to the 9-5 grind plus the incentivised bonus package they receive based on the businesses successful results make a win-win situation! The semi-retiring owner is happy to assist for up to 6 months on a salary to be negotiated or on a consultancy basis. As a Chartered Accountant himself, Paolo is very impressed with what he sees in this business and the $6 Billion marketplace.

**Price** SOLD

**Ref** BBS1705

### Agent Details

Paolo Delmonte - 021 507 116

### Office Details

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BUSINESS SALES WITH INTEGRITY

He thinks the key to this business is to see the bigger picture and that preferred skills would include life experience, the ability to communicate on all levels, have commercial awareness and business experience and good negotiation skills. This business is for sale by negotiation and is under the strictest confidence. Interested parties should register their details at www.barkerbusiness.co.nz and submit the online Confidentiality Agreement for reference 1705. When Paolo receives your registration of interest he will be in touch. Licensed REAA 2008. Copyright Barker Business Brokerage Ltd 2014.