Sold

Relocatable Import/Sales with $400K EBIPTDA

Price SOLD

Ref BBS2182

This is a very successful importing and direct selling operation, currently located in East Auckland. With a small key range of non-seasonal products and ongoing consumable sales, the shear simplicity of the business means it could be relocated almost anywhere in New Zealand. Demonstrating a very acceptable 50% growth in the last 5 years, and consistently producing a conservative EBIPTDA of $400,000 plus a year, this business has cemented itself as being a highly respected stand-out player in their industry.

Established in 2006, this very easily run family owned business with a simple modus operandi, is currently operated by the Husband and Wife team. They have decided that after 11 years, and some health issues over the last couple of years, it is time to hand the reigns over to new owners who are able to take this business to the next level with additional impetus on sales, and perhaps even with the introduction of additional products. This business has been extremely kind to them financially and they have plans to enjoy the rewards the business has produced for them.

Imported from a very reliable and quality manufacturer, direct sales to the consumer enables the products to be sold at extremely competitive prices - with the retention of excellent margins on every sale.

We are advised that this business could be seriously accelerated with new owners focusing on extending the obvious and genuine sales opportunities in the business - both throughout NZ, and with requests to go international.

Asking price is $1.60 million plus GST if any
Includes stock of circa $300,000 depending on timing of shipments of stock arriving.

If you are interested and would like more information about

Agent Details

Mike Bryce - 021 771 711

Office Details

Barker Business Brokerage

0064 9 448 1285

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BUSINESS SALES WITH INTEGRITY

this business, visit HYPERLINK 'http://www.barkerbusiness.co.nz' www.barkerbusiness.co.nz/BBS2182, register your details and submit the online Confidentiality Agreement. Once Mike receives your expression of interest he will be in touch.